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**Reverse Logistics Risk Management; Identification, Clustering, and Risk Mitigation Strategies**

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### Article

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1 **Reverse Logistics Risk Management;**  
2 **Identification, Clustering, and Risk Mitigation Strategies**  
3

4  
5  
6 **Abstract**  
7

8 **Purpose-** Reverse Logistics (RL), an inseparable aspect of supply chain management,  
9 returns used products to recovery processes with the aim of reducing waste generation.  
10 Enterprises, however, seem reluctant to apply RL due to various types of risks which are  
11 perceived as posing an economic threat to businesses. This paper draws on a synthesis of supply  
12 chain and risk management literature to identify and cluster RL risk factors and to recommend  
13 risk mitigation strategies for reducing the negative impact of risks on RL implementation.

14 **Design/methodology/approach-** The authors identify and cluster risk factors in RL by  
15 using risk management theory. Experts in RL and supply chain risk management validated the  
16 risk factors via a questionnaire. An unsupervised data mining method, Self-Organising Map  
17 (SOM), is utilised to cluster reverse logistics risk factors into homogeneous categories.

18 **Findings-** 41 risk factors in the context of RL were identified and clustered into three  
19 different groups: strategic, tactical, and operational. Risk mitigation strategies are  
20 recommended to mitigate the RL risk factors by drawing on supply chain risk management  
21 approaches.

22 **Originality/value-** This paper studies risks in RL and recommends risk management  
23 strategies to control and mitigate risk factors to implement RL successfully.  
24

25 **Keywords:** Reverse Logistics, Supply Chain Management, Risk Management, Clustering,  
26 Self-Organising Map, Risk Factors  
27

28 **1 Introduction**

29 Population growth, radical technological changes, and the diversification of products and  
30 services have led to tremendous raw material extraction, excessive consumption, and massive  
31 waste generation (Efendigil et al., 2008; Govindan and Bouzon, 2018; Govindan and

32 Hasanagic, 2018; Khor and Hazen, 2016; Prajapati et al., 2019). A short product life cycle  
33 combined with mass consumption results in significant waste generation and places pressure  
34 on societies to develop innovative and sustainable ways to preserve the environment against  
35 pollution and unnecessary creation of landfill (Bouzon et al., 2016; Lambert et al., 2011).

36 Reverse Logistics (RL) offers a solution through product recovery methods. Whilst RL has  
37 not been systematically or particularly widely implemented, it has attracted the attention of  
38 academics and practitioners over the last two decades (Bouzon et al., 2016; Huang et al., 2015;  
39 Huscroft et al., 2013; Mangla et al., 2016; Sarkis et al., 2010). RL can be defined as “*all*  
40 *logistical operations including planning, implementing, and controlling the efficient cost-*  
41 *effective flow of raw materials, in process inventory, finished goods, and related information*  
42 *from the point of consumption to the point of origin for the purpose of recapturing or creating*  
43 *value or proper disposal”* Rogers and Tibben-Lembke (1999, p. 130). Unlike traditional  
44 forward logistics, RL focuses on returning products at the end of their useful life to recapture  
45 value and reduce environmental pollution (Bensalem and Kin, 2019; Chan et al., 2012;  
46 Dowlatshahi, 2010; Hansen et al., 2018; Subramanian et al., 2014).

47  
48 Economic benefits, such as lowering costs and achieving corporate social responsibility  
49 goals, are strategic drivers which motivate firms to adopt RL practices (Agrawal et al., 2015;  
50 Morgan et al., 2018). In some countries, product take back legislation obligates manufacturers  
51 to instigate RL processes and, more broadly, the efficient management of return flows has  
52 emerged as a major concern in RL. Manufacturers are facing difficulties with effective  
53 implementation of RL, mainly due to operational complexities and a lack of relevant  
54 experience (Bai and Sarkis, 2013; Halldórsson et al., 2010; Mangla et al., 2016). There are  
55 organizations which consider RL as an “evil” rather than an opportunity; perceptions which  
56 may arise from a lack of clarity about risks and economic benefits (Mahadevan, 2019).  
57 Furthermore, recovered products have the potential to cannibalise markets by competing with  
58 new products in terms of quality, quantity, and value (Panjehfouladgaran et al., 2018; Turrisi  
59 et al., 2013).

60  
61 These risks might be affecting the success of RL, making risk management an important  
62 aspect of any organization (Cagliano et al., 2012; Gaudenzi and Borgheshi, 2006; Khan et al.,  
63 2008 Scheibe and Blackhurst, 2017; Wiengarten et al., 2016). The importance of risk  
64 management in RL relies on increasing the value for the supply chain in a reverse direction by

65 means of mitigating the risks and decreasing the negative environmental impacts and cost.  
66 Researchers have studied supply chain risk management in order to prevent severe negative  
67 impacts on the organizations, but there is very limited research on Reverse Logistics Risk  
68 Management (RLRM). The majority of this research is focused on a specific area of RL such  
69 as optimisation of RL network design (El-Sayed et al., 2010; Soleimani and Govindan, 2014;  
70 Rahimi and Ghezavati, 2018; Senthil et al. 2018), production planning (Amini et al., 2005;  
71 Bogataj and Grubbstrom, 2013; Zarbakhshnia et al., 2018;), and the environment (Khor et al.,  
72 2016; Khor and Hazen, 2016). Hence, RLRM is an emerging field within supply chain  
73 management (SCM), with risk identification, as well as risk classification still under-explored  
74 (Ageron et al., 2012; Hall et al., 2013).

75  
76 Therefore, this paper is aiming to bridge the gap of knowledge by first identifying RL risk  
77 factors and then classifying risks into homogeneous groups. Risk identification provides the  
78 opportunity for decision makers to develop mitigation strategies to reduce the negative impact  
79 of risk on organisational performance. However, providing risk mitigation strategies for  
80 individual risks is costly and is often impossible due to the sheer number of risks that can be  
81 identified. Therefore, categorising risks into homogeneous groups with similar characteristics  
82 would allow decision makers to mitigate a group of risks through a minimum number of risk  
83 mitigation strategies. Thus, the questions that frame this research are as follows:

84

85 ***RQ1:*** What are the relevant risk factors in RL?

86 ***RQ2:*** How can the risk factors be categorised in a manner which is useful to Operations  
87 Managers?

88

89 In this research, we first identify the risk factors by reviewing the literature related to RL,  
90 logistics, risk management, and supply chain management. The relevance of the risk factors to  
91 RL is verified through a questionnaire administered to a panel of logistics and RL experts.  
92 Then, we examine the possible clustering of these factors into categories, based on clustering  
93 using a Self-Organising Map (SOM). The SOM technique is particularly appropriate for  
94 clustering under conditions of a relatively small, non-linear (Allahyar et al., 2015; Kohonen,  
95 2013; Sulkava et al., 2015), and random dataset (Baçãõ et al., 2004). The SOM technique offers  
96 improved performance in terms of accuracy and sensitivity when compared to other prevalent

97 techniques such as k-means, hierarchical clustering, and expectation maximising clustering  
98 (Abbas, 2008; Mangiameli et al., 1996; Mingoti and Lima, 2006).

99

100 The paper is organised as follows. Section 2 reviews the key literature. Section 3 describes  
101 the adopted methodology. Section 4 identifies the key risk factors and their clusters, while in-  
102 depth discussion of their relevance is presented in Section 5. Section 6 presents a strategic  
103 framework for risk mitigation. Section 7 highlights the implications for research and practice,  
104 with the conclusion and future research directions presented in the last section.

## 105 **2 Literature Review**

### 106 **2.1 Reverse Logistics**

107 RL is a relatively new term (Mangla et al., 2016). It focuses on waste management and  
108 product recovery and has immense potential for increasing profit (Lambert et al., 2011; Luthra  
109 et al., 2017; Stindt et al., 2017). RL includes all logistics activities that enable the returns of  
110 used products in order to recapture value or implement proper disposal. Repair, recycling,  
111 reuse, remanufacturing, and refurbishing are some of the basic processes in RL which  
112 manufacturers are responsible to perform in the reverse flow (Fleischmann et al., 1997; Rogers  
113 and Tibben-Lembke, 2001; Govindan and Soleimani, 2017; Khor et al., 2016; Prajapati et al.,  
114 2019).

115

116 Managing RL is a complex operation due to the diverse range of activities vis-a-vis forward  
117 logistics (Amini et al., 2005). Forward logistics concerns material flow from raw material to  
118 the end product and from supplier to final consumer while RL concerns the flow of used  
119 materials and products from the final consumer to manufacturers and suppliers (Kannan  
120 Govindan and Soleimani, 2017; Hansen et al., 2018). The complexity of RL arises from the  
121 quality of returned products, low standardization, and more manual processes, while forward  
122 logistics activities are more standardised with higher quality products (Hansen et al., 2018;  
123 Jaaron and Backhouse, 2016). However, RL can potentially improve forward logistics  
124 performance (Govindan and Soleimani, 2017; Hansen et al., 2018; Kocabasoglu et al., 2007).  
125 A summary of the differences between forward and RL in the retail environment is presented  
126 in Table 1 (Tibben-Lembke, 2002).

127

128

129 << TABLE 1 ABOUT HERE >>

130

131 Due to the differentiation of reverse and forward logistics, as highlighted in Table 1, RL is  
132 risky. Returned products in RL could be collected from different points of consumption in  
133 various states of repair. Products might be returned due to consumers' willingness for product  
134 recovery or damages, incorrect merchandise, errors in order picking or suitability in addressing  
135 consumer's needs. Despite forward logistics, the pricing for the products in RL is not following  
136 certain rules or procedures. The price of returned products depends on various factors such as  
137 the consumers' behaviour, early and quick disposition of used products, and equipment for the  
138 logistics movement. Therefore, pricing of recovered products and other sources of risk are  
139 potential barriers for implementation of RL. All aforementioned issues result in accumulated  
140 risks for those companies which are implementing RL as their core operations (Bogataj and  
141 Grubbström, 2013; Pokharel and Mutha, 2009).

142

143 It is important to identify and manage relevant risk factors. As RL is a part of supply chain  
144 management, RL risk management could be studied to generate research areas that provides  
145 insight for further knowledge, concepts, theories and relevant tools and techniques (Ageron et  
146 al., 2012; Aven, 2016; Behzadi et al., 2018; Fahimnia et al., 2015; Hall et al., 2013). Stock and  
147 Lambert (2001) highlight the potential risks of utilizing the same equipment for product  
148 movement in forward and RL, and Srivastava (2008) identifies some risk types, such as quality,  
149 quantity, and cost. From a theoretical perspective, more clarity is required on the types of risk  
150 factors in RL. Given the scarce literature on risk factors in RL, we examine the literature bodies  
151 within risk management and supply chain risk management (SCRM) to identify risk factors  
152 that are relevant for use in RL.

## 153 **2.2 Risk Management**

154 Risk has two basic components: a future outcome, for example, a supplier increasing the  
155 price of a product, and the probability of a particular outcome (Khan and Burnes, 2007).  
156 Ellegaard (2008) argues that risk management increases knowledge, thus reducing the  
157 likelihood of risks occurring and the effects of risks on processes, since companies are likely  
158 to work more successfully against risks if they are aware of them *a priori*.

159

160 Risk management comprises three critical steps: identification, classification, and  
161 evaluation (Abdel-Basset et al., 2019; Cagliano et al., 2012; Fan and Stevenson, 2018;

162 Gaudenzi and Borghesi, 2006; Khan and Burnes, 2007; Prakash et al., 2017; Rao and Goldsby,  
163 2009). Identification involves determining all possible risks in a particular subject. In  
164 classification, risks are categorised into homogeneous groups for subsequent investigation and  
165 risk mitigation strategies. In risk evaluation, managers decide how to respond to the identified  
166 risks (Fan and Stevenson, 2018; Giannakis and Papadopoulos, 2016; Ho et al., 2015; Khan et  
167 al., 2008; Lavastre et al., 2012). In accordance with risk management standards, Gaudenzi and  
168 Borghesi (2006) highlighted the four key steps in risk evaluation: (1) risk assessment, (2) risk  
169 reporting and decision-making, (3) risk treatment, and (4) risk monitoring.

170

171 Scholars have attempted to refine this generic process and developed risk management  
172 frameworks for application in SCM with particular focus on considering risk mitigation  
173 strategies (Abdel-Basset et al., 2019; Chang et al., 2015; Chen et al., 2013; Christopher and  
174 Lee, 2004; Lavastre et al., 2014; Tummala and Schoenherr, 2011; Zsidisin and Hartley, 2012).  
175 Several scholars emphasise the importance of aligning risk strategies with risk types and  
176 sources (Chopra and Sodhi, 2004; Oke and Gopalakrishnan, 2009). For example, Shah (2009)  
177 suggests hedging, contract design, and robust network design as mitigation strategies on supply  
178 cost uncertainty, while Zsidisin and Hartley (2012) propose substituting, forward buying, and  
179 cross hedging as mitigation strategies to deal with commodity price risks.

180

181 Classical risk management techniques seek to understand the risks associated with  
182 prevention, enact monitoring processes to reduce the impact and mitigate risks by means of  
183 transferring them to or sharing them with other parties, as well as through product  
184 diversification (Diabat et al., 2012; Khan and Burnes, 2007). Our literature review reveals three  
185 general classifications of techniques for analysing risks: qualitative, quantitative, and control.  
186 Qualitative techniques aim to detect, describe, and analyse risks (Cagliano et al., 2012; Ghadge  
187 et al., 2017; Ho et al., 2015; Juttner et al., 2003). In quantitative techniques, researchers search  
188 for a model to interpret and measure risks' effects (Behzadi et al., 2018; Fahimnia et al., 2015;  
189 Lockamy and McCormack, 2010; Mehrjoo and Pasek, 2015). Control techniques examine  
190 identified risks with the intention of mitigating risk exposure (Christopher and Lee, 2004;  
191 Manuj and Mentzer, 2008).

192

193 **2.3 Supply Chain Risk Management**

194 Tang (2006) defines SCRM as a collaboration between supply chain members to reduce  
195 risk and increase profitability. SCRM is therefore a continuous process that requires long-term  
196 commitment from members (Giunipero and Eltantawy, 2004; Grötsch et al., 2013) as it can  
197 affect the operational and financial aspects of the firm (Khan and Burnes, 2007)According to  
198 Ritchie and Briendley (2007), SCRM consists of risk drivers, risk management influencers,  
199 decision maker characteristics, risk management responses, and performance outcomes. From  
200 a management perspective, Juttner et al. (2003) propose four aspects: (1) supply chain risk  
201 sources assessment; (2) defining supply chain adverse incidences; (3) supply chain risk drivers;  
202 and (4) supply chain risk mitigation.

203

204 The scientific development in SCRM is extensive, with researchers focusing on different  
205 management aspects:

206

207 << TABLE 2 ABOUT HERE >>

208

209 A common theme around these varied studies is the fundamental identification of risk  
210 factors or the sources of risks. Not surprisingly, much effort has been devoted to the  
211 identification of relevant risk factors in SCM so as to trigger proactive or reactive mechanisms.  
212 Proactive risk mitigation strategies concern preventing risk. In contrast, reactive risk mitigation  
213 strategies prepare for the occurrence of a risk event to alleviate its economic impact. For  
214 example, Giunipero and Eltantawy (2004) identify some factors that could impact on SCRM:  
215 demand fluctuations, product availability, manufacturer capacity, and financial stability  
216 (Giunipero and Eltantawy, 2004). Rao and Goldsby (2009) classify some organisational risks  
217 based on their sources: environmental, industry, organisational, and problem-specific factors.  
218 Tang (2006) divides risk factors into operational and disruptions. Operational risk factors refer  
219 to those that are inherently uncertain, such as customer demand and costs. Disruption risk  
220 factors are associated with major risks caused by natural or man-made disasters like  
221 earthquake, hurricanes, flood, terrorist attack, or economic crises. Fischl et al. (2014) classify  
222 risks into supply, procurement, purchasing, and sourcing.

223

224 Given the depth of knowledge in terms of risk factors in this domain, we undertake an  
225 extensive review of the literature to identify the common sources of risk in supply chain and

226 forward logistics. Table 3 illustrates seminal papers in the supply chain and logistics risk  
227 management domain which have identified risk factors. These studies have used the  
228 publications in the related field. While we have identified several risk factors from the SCRM  
229 domain, knowledge of their relevance and application in RL is inadequate due to the limited  
230 attention given to examining the theoretical development of risk factors in RL. Our study  
231 directly addresses this gap by investigating the relevance of these risk factors in RL, which is  
232 essential given the increasing importance of the RL

233

234 << TABLE 3 ABOUT HERE >>

235 Previous literature studied the convergence of Supply Chain Management (SCM) and risk  
236 management (RM) known as Supply Chain Risk Management (SCRM). However, there is a  
237 gap of study on the convergence of RL with RM. Since RL originates from SCM, there is an  
238 opportunity to integrate the domains of these three theoretical lenses to identify the critical risk  
239 factors relevant to RL and advance the theoretical development within the field (see Figure 1).  
240 For the purpose of this study, we call the research field at the intersection of SCRM and RL as  
241 Reverse Logistics Risk Management (RLRM).

242

243 << FIGURE 1 ABOUT HERE >>

## 244 **3 Research Method**

### 245 **3.1 Risk Identification in Reverse Logistics**

246 The methodology of this research is illustrated in Figure 2. In the first step, risk factors in  
247 SCM were extracted from the literature. 115 risk factors were identified from the SCM and  
248 Logistics domain. Then, two academic experts (Govindan et al., 2015; Sangari and Razmi,  
249 2015) in SCM and Logistics with minimum five years' experience were selected to combine  
250 risk factors in SCM based on their definitions and their similarities in content or title. The  
251 combinations of the risk factors were done for simplification and to preventing duplication.  
252 This first step resulted in an output of 42 risk factors.

253

254 In the second step, a questionnaire was designed based on the 42 risk factors for validation.  
255 The purpose of validation in this step was to ensure a high level of quality was achieved. The  
256 level of quality in this research is related to the accuracy of the risk factors which does not  
257 follow statistical rules. According to Di Zio et al. (2017), using the Experts' opinion on its own

258 is a way of judging the validation level of data. Hence, conducting expert sampling negates the  
259 need for further validation in this study. Therefore, this study applied judgmental sampling  
260 which is the most effective approach when a limited number of individuals (in this case,  
261 experts) possess the trait that a researcher is interested in. RL experts indicated “Yes” or “No”  
262 to each factor in terms of its relevance to RL.

263

264 If they indicated “Yes”, they were then asked to provide a significance rating on a five-point  
265 Likert scale with “5” being “very important” and “1” being “not important”. The value of  
266 accepted RL risk factors was used for clustering of the factors using the SOM approach in the  
267 third step.

268

269 The questionnaire was sent via email to 255 corresponding authors of SCRM and logistics  
270 risk management papers. All respondents were academics and practitioners with a minimum  
271 of five years’ experience in the related field. Twenty-two experts responded to the  
272 questionnaire (Habermann et al., 2015) via email. The distribution of the respondents is  
273 summarised in Table 4. With the consolidated results, we assessed the level of agreement with  
274 the RL risk factors by testing the null hypothesis.

275

276 << TABLE 4 ABOUT HERE >>

277 The binomial statistical test is used to check the null hypothesis. A “Yes” response is coded  
278 as “1” while a “No” is coded as “0”. Hence, the hypothesis is defined as:

279

$$280 \quad H_0: Mean = 0.5 \quad (1)$$

$$281 \quad H_1: Mean \neq 0.5 \quad (2)$$

282

283 << INSERT FIGURE 2 ABOUT HERE >>

284

### 285 **3.2 Clustering by Self-Organising Map (SOM)**

286 In the third and final step, the investigation employs a data-mining method of clustering the  
287 risk factors in RL using the SOM approach, a heuristic clustering method based on  
288 unsupervised clustering algorithms introduced by Kohonen in 1981 that is capable of mapping  
289 high dimensional data into low dimensional elements for better visualisation. SOM is a  
290 heuristic clustering method which utilises artificial neural networks for its computation

291 (Allahyar et al., 2015; Chaudhary et al., 2014; Kohonen, 2013). While various other techniques  
292 for clustering exist in the literature (e.g. k-means, hierarchical clustering, and expectation  
293 maximising clustering), the SOM approach is particularly appropriate for clustering under  
294 conditions of relatively smaller size, non-linear (Kohonen, 2013) and random datasets; the sort  
295 of data collected in this study (see Table 5) (Bação et al., 2004). In terms of accuracy and  
296 sensitivity performance, the SOM appears to perform better than the other three techniques  
297 mentioned above (Abbas, 2008; Mangiameli et al., 1996; Mingoti and Lima, 2006). Our sample  
298 size is consistent with other works in the management domain e.g. (Länsiluoto and Eklund,  
299 2008) and in other disciplines e.g. (Krasznai et al., 2016) which has adopted a similar approach  
300 with low sample size and yet achieved relatively good accuracy.

301

302 << INSERT TABLE 5 ABOUT HERE >>

303

### 304 ***3.2.1 Principle of SOM***

305 The architecture of SOM contains a set of units that are arranged in a 2D grid of neuron  
306 nodes. Each node has the same dimension as the input vector and weights are initialised  
307 randomly (Allahyar et al., 2015; Kohonen, 2013). Figure 3 depicts the architecture of SOM,  
308 where  $X$  is an input that broadcasts to a set of data and  $M_i$  is the best match with  $X$ . The large  
309 circle encompassing multiple neuron nodes shows a grid of nodes that are close to the input  
310 data based on the SOM algorithm. Therefore, SOM works based on a competitive learning  
311 approach, i.e. a function of distance between neuron weight and input data. Subsequently, if a  
312 similar pattern is identified the second time, the same neuron nodes are reactivated another  
313 time (Chaudhary et al., 2014). Figure 4 further illustrates the SOM architecture for the “n”  
314 continuous vector into “m” cluster.

315

316 << INSERT FIGURE 3 ABOUT HERE >>

317

318 << INSERT FIGURE 4 ABOUT HERE >>

319

320 In general, the application process of SOM for clustering can be described in the following  
321 five steps (Azadnia et al., 2012; Karray and De Silva, 2004; Vesanto and Alhoniemi, 2000):

322

323 Step 1 (Initialization): In the first step, each vector is assigned to its own cluster.  
 324 The weights of each node and learning rate in this step would be determined.  
 325 Calculations of distances between all clusters are based on the Euclidean distance  
 326 formula. The Euclidean distance is given as:

$$327 \quad d_j = \sqrt{\sum_{i=1}^n (x_i - w_{ij})^2} \quad (1)$$

328  
 329  
 330 Step 2: Select the winning unit “c” which is the best matching output unit. The  
 331 Euclidean distance should be minimised based on the input pattern “x” to “w<sub>ij</sub>”.

$$332 \quad d = \|x - w_c\| = \min_{ij} \|x - w_{ij}\| \quad (2)$$

333  
 334  
 335 Step 3: Update the weights based on the global network. Updating should start from  
 336 “k” to iteration k+1 as follow:

$$337 \quad w_{ij}(k + 1) = w_{ij}(k) + \alpha(k)[x - w_{ij}(k)] \text{ if } (i, j) \in N_c(k) \quad (3)$$

$$338 \quad \begin{matrix} w_{ij}(k) & \text{otherwise} \end{matrix}$$

339  
 340  
 341 where  $\alpha$  is the learning rate and  $N_c(k)$  is the neighborhood of the unit “c” at the  
 342 iteration “k”.

343  
 344 Step 4: In this step, the learning rate and neighbourhood is decreased at each  
 345 iteration.

346  
 347 Step 5: In the fifth and final step, the iteration continues until all the clusters are  
 348 occupied by the dataset or when all the data have shifted from one cluster to another  
 349 stop.

### 350 351 **3.2.2 Procedure**

352 Given the preceding detailed description on the application procedure of SOM for  
 353 clustering, we now conduct the procedure on our dataset. Firstly, the number of clusters is  
 354 randomly initialised as 10, which increases if all of the 10 clusters are utilized by the risk  
 355 factors. Secondly, the primary learning rate for the method considered is 0.01 in order to

356 decrease severe changes in neurons of the external layer, and the neighbourhood distance  
357 considered is equal to the length of three neurons in order to increase the efficiency of the  
358 algorithm. If one of the risk factors is absorbed by a winning neuron, the weight of the rest of  
359 the neurons will be updated as 0.95 the weight of the winning neuron. Therefore, the chance of  
360 the neighbourhood neurons absorbing a risk will increase. Lastly, the maximum number of  
361 iterations considered is 20 learning periods (epoch), which could be increased depending on  
362 the stability of the model. The labels of the risks are different because the weights of the  
363 neurons in the external layer are produced randomly. However, similar risks in a cluster would  
364 have the same label in the next epoch.

365

366 This research adopts the method suggested by Khalid (2011) to validate the clustering  
367 accuracy and stability using two evaluation techniques: (1) Stability of the clustering across  
368 the samples; and (2) External validation. The first evaluation technique is programmed using  
369 MATLAB<sup>®</sup> software. Stability evaluation is defined based on the number of iterations and data  
370 shifting from one cluster to another (Mangiameli et al., 1996; Mingoti and Lima, 2006). Once  
371 the data shifting process ceases, it indicates that the number of clustering has reached stability.

372

373 For external validation, statistical procedures are applied to determine the variation of data  
374 within the clusters. We used SPSS software to validate the clustering by employing the  
375 Analysis of Variance (ANOVA) technique, which facilitates the comparison of variance  
376 between a number of groups and can therefore measure the level of significance between the  
377 clusters. It compares two types of variance: between group sum of squares, and within group  
378 sum of squares. More specifically, the ANOVA technique is employed to examine whether or  
379 not the clusters are significantly different using an alpha value of 0.05. Therefore, if the  
380 variance of the group means is significantly greater than predicted, the means of the groups are  
381 different.

## 382 **4 Findings**

### 383 **4.1 Identified Risk Factors in RL**

384 The identified risk factors in RL and their descriptions are provided in Table 6. The first  
385 column details the list of 42 factors, and the second displays the percentage of agreement to  
386 each factor. The third column indicates the percentage of disagreement of the relevance of each

387 factor to RL. The fourth column specifies the test proportion at the 0.5 level and the final  
388 column highlights the exact results of the test.

389

390 For example, looking at the first risk factor, the agreed and disagreed proportion is 0.96 and  
391 0.04 respectively, implying that 96% of the experts agree that “poor communication” is a RL  
392 risk factor while 4% disagree. According to the result generated by SPSS for the binomial test,  
393 the exact significance for communication is 0.000. Therefore, poor communication is a  
394 significant risk factor in RL. The results in Table 6 note general agreement for all the risk  
395 factors, with the exception of “credit uncertainty”, which has 0.43 agreement versus 0.57  
396 disagreement, with an exact significance of 0.678, meaning it is eliminated from risk factors.  
397 This results in 41 remaining significant risk factors. The 22 experts mostly agreed on the  
398 proposed model, with a confidence level of 0.95, and the null hypothesis (Eqn 1) is rejected.

399

400 << INSERT TABLE 6 ABOUT HERE >>

401

402 << INSERT TABLE 7 ABOUT HERE >>

403

#### 404 **4.2 Clustering of RL Risk Factors**

405 The results of the RL risk factors are presented in Figure 5. The 41 accepted risk factors  
406 are clustered into three categories, comprising 21, 14, and 6 RL risk factors, respectively. The  
407 description of each cluster is presented in the next section.

408

409 << INSERT FIGURE 5 ABOUT HERE >>

410 To validate the clusters, a one-way ANOVA test is employed and the results are shown in  
411 Table 8. Table 9 illustrates the *p-value* of the risk clusters. The standard deviation measures  
412 the variability of the scores in each cluster. The 95% confidence interval for the mean displays  
413 the upper bound and lower bound that includes the population mean with 95% reliability.  
414 Finally, the maximum and minimum values show the highest and lowest values for each  
415 cluster.

416

417 << INSERT TABLE 8 ABOUT HERE >>

418

419 One-way analysis was applied to identify the significance among the clusters, rounded  
420 down to three decimal places (see Table 9). The results indicate that the clusters are  
421 significantly different ( $p < 0.05$ ).

422

423 << INSERT TABLE 9 ABOUT HERE >>

## 424 **5 Discussion**

425 This study has identified a comprehensive list of risk factors of RL. When closely  
426 examined, they can be classified broadly into: Strategic, Tactical, and Operational clusters.  
427 Strategic risk factor cluster consists of 21 factors that affect the longer-term strategic operation  
428 of an organization. They relate to the more information-centric aspects and those that directly  
429 influence the decision-making of the top management. The tactical risk factor cluster comprises  
430 14 factors that affect the medium-term tactical operation of an organisation. They are mostly  
431 related to the inventory and supply management issues. The operational cluster consists of six  
432 factors that directly affect day-to-day operations. Any disruption as a result of such risk  
433 exposures would have an immediate and direct impact on operations, resulting in failure to  
434 meet customer demands. Proposed labels are based on the nature of risk factors in each cluster.  
435 Due to lack of study in RLRM, recommended clusters are used as a basis to establish a  
436 framework in RLRM and future studies in related fields.

437

438 As reviewed earlier in the literature, the last step in risk management is risk evaluation.  
439 Since, risk identification and risk classification are discussed in this paper, the next logical step  
440 is to consider strategies to mitigate the identified risks (Ho et al., 2015; Juttner et al., 2003;  
441 Lavastre et al., 2012). Researchers believe that risks are not always negative but may also have  
442 positive consequences on organisations' performance. Yet, identification and proposing  
443 mitigation strategies are essential to make legitimate managerial decisions to reduce the  
444 likelihood of disruptions. Findings of Gouda and Saranga (2018) reflect that mitigation  
445 strategies do not always reduce actual supply chain risks but they could be effective if they are  
446 used with sustainability efforts particularly in emerging markets. Since RL is known as one of  
447 the sustainable recovery methods, RLRM provides a golden opportunity to diminish the  
448 negative impact of risk factors on RL organisations' performance.

449

450        However, with 41 identified risk factors, it can be costly to address every one of them. A  
451 solution would be to tackle the risk factors with the greatest potential impact on performance.  
452 This section proposes a strategic framework to tackle the top three risk factors in each cluster.  
453 Since various types of risk mitigation have been developed in SCRM to improve performance,  
454 this research argues that they are also relevant to RL.

455        *Cluster 1 - Strategic.* The top three risk factors in this cluster are: inventory (C30),  
456 production planning (C37), and supplier risk (C8) (see Figure 6). One way to reduce inventory  
457 risk is to determine the optimal order quantity, as well as safety stock level (Manuj and  
458 Mentzer, 2008).

459

460        While the SCRM literature does not specify any appropriate mitigation strategy for tackling  
461 production planning risk, a qualified information system and developing coordination  
462 mechanisms within the upstream and downstream of the supply chain could be an effective  
463 tactic, based upon the potential causes of the risk. Supply risk may lead to inventory risk, risk  
464 of delay, purchase risk, and capacity risk. One of the strategies researchers agreed on is adding  
465 inventory as a strategy for decreasing supply risk, although they note that this might have  
466 ramifications such as spoilage of products, obsolescence, holding cost, and transportation cost  
467 growth (Chang et al., 2015; Christopher and Lee, 2004; Olson and Wu, 2010; Zsidisin and  
468 Wagner, 2010). Hence, this strategy should only be used after due consideration. Another  
469 strategy is to have alternative suppliers to cope with supply risk or to maintain multiple  
470 suppliers in order to hedge risks (Olson and Wu, 2010; Zsidisin and Wagner, 2010) although  
471 this could cause an increase in capacity risk (Giunipero and Eltantawy, 2004; Ketikidis et al.,  
472 2006; Zsidisin, 2003).

473

474        << INSERT FIGURE 6 ABOUT HERE >>

475

476        *Cluster 2 - Tactical.* The top three risk factors in this cluster are: purchase (C38), long  
477 distance (C10), and labour instability (C15) (see Figure 7). Purchase risk is the result of poor  
478 co-ordination between partners and untimely information exchange, while long distance risk  
479 relates to geographical differences resulting in long purchasing ordering time and material  
480 shortage. Purchase risk can be addressed using a tightly integrated communication system that  
481 enables information to flow seamlessly to the right supply chain entity at the right time  
482 (Buscher and Wels, 2010; Hajmohammad and Vachon, 2016; Li et al., 2015; Olson and

483 Swenseth, 2014). Using multiple suppliers and establishing strong partnerships are potential  
484 strategies to overcome the long-distance risk. Labour instability could be resolved with long  
485 term contract between employers and employees to assure job security for a long term period  
486 Blos et al., 2009; Chang et al., 2015; Giunipero and Eltantawy, 2004; Kırılmaz and Erol, 2017;  
487 Xie et al., 2011).

488 << INSERT FIGURE 7 ABOUT HERE >>

489

490 *Cluster 3 - Operational.* The top three risk factors in this cluster are: financial instability  
491 (C14), security (C35), and customer (C36) (see Figure 8). Financial instability includes various  
492 risks such as price and cost, exchange rate, and the financial strength of supply chain partners  
493 (Tang and Nurmaya Musa, 2011). It can have diverse effects on RL, for instance a high level  
494 of financial uncertainty would lead to lower investments by stakeholders in the RL industry.  
495 One strategy for mitigating this is to increase coordination between the different parties in the  
496 supply chain as recommended by Giunipero and Eltantawy (2004).

497

498 Ramanathan (2010) highlights that security risk in online procurement is generally higher  
499 than offline procurement. Security risk exposure for the customer is the function of price of the  
500 product and the description of the product where reducing the risk is dependent on customer  
501 behaviour and the quality of procurement services (Ramanathan, 2010). A robust information  
502 management system that provides transparency to customers would help to reduce security  
503 risk. One strategy to mitigate customer risk is to manage demand through marketing strategies  
504 such as promotions in order to control customer tastes (Diabat et al., 2012; Olson and Swenseth,  
505 2014).

506

507 << INSERT FIGURE 8 ABOUT HERE >>

## 508 **6 Research Implications**

509 While there are many published papers that seek to identify and examine risk management  
510 practices in the SCM context (Aqlan and Lam, 2015; Ho et al., 2015), there are few studies of  
511 RLRM. Indeed, some studies in RL have urged for more research related to uncertainty and  
512 risk assessment to be carried out (Huscroft et al., 2013; Lambert et al., 2011). This study has  
513 therefore contributed to theory by identifying the critical risk factors in RLRM via cross-  
514 fertilizing the relevant supply chain risks as a basis to enrich the understanding of RL risk

515 factors. This provides a foundation for subsequent theoretical development work, such as  
516 enabling predictive analytics on the impact of the various risk factors on organizational  
517 performance in terms of business and operational objectives, as well as the development of a  
518 process framework that provides prescriptions on risk identification, classification, and  
519 evaluation for effective risk management (Abdel-Basset et al., 2019; Gaudenzi and Borghesi,  
520 2006; Khan and Burnes, 2007; Rao and Goldsby, 2009). The 41 risk factors presented in this  
521 paper may assist researchers in developing knowledge on RL risk factors. As the types of risk  
522 might vary depending on the application or industry context, further research could develop  
523 the means to identify risk contextually. Quantifying the impacts of risk factors on  
524 organisational or operational performance can advance knowledge in this domain. Likewise,  
525 the successful application of the SOM clustering method in RLRM may boost and encourage  
526 its application in other risk management domains.

527

528 Along with theoretical implications of this research, managerial implications should be  
529 discussed as well. The high costs involved in managing risk deter managers from committing  
530 the resources and may result in a willingness to risk facing the consequences. It is almost  
531 impossible for effective risk management to take place without sufficient support from  
532 management. This research identifies the top three risk factors in each cluster, which will allow  
533 managers to focus on the most important risk factors, thereby increasing the probability of buy-  
534 in from top management, as well as committing reduced resources while achieving the highest  
535 possible gains. The proposed strategic framework suggests certain risk mitigation strategies,  
536 and provides decision support for managers. Proposed mitigation strategies are applied in  
537 SCRM and with some considerations are recommended for the RL risk factors. Managers of  
538 RL companies may apply these strategies in line with companies' strategies for risk mitigation.  
539 Minimum cost of risk mitigation in terms of application and prospective consequences on  
540 companies' performances have always been a priority for top management. Adopting the right  
541 strategy very much depends on RL companies' status quo in the market and their financial  
542 stability. Hence, applied SCRM risk mitigation strategies could be a sign for making the right  
543 decision at the right time with the right cost.

## 544 **7 Conclusion**

545 RL gains much attention in recent decades due to its relevance to environmental protection,  
546 reduction in energy consumption, efficient resource utilisation, and cost reduction. However,

547 managing RL operations seems risky for most companies. Risk management helps to identify,  
548 evaluate, and control negative and positive risks. This research seeks to identify risk factors in  
549 RL using both literature of SCRM and interviews with experts in the related field. Identified  
550 risks were filtered based on the experts' opinion and 41 risk factors finalised as the basis for  
551 RLRM. Through the use of the SOM approach the 41 factors are organized by similar attributes  
552 into three clusters; strategic, operational, and tactical, thus enabling the adoption of mitigation  
553 strategies for risks in the same clusters. Mitigation strategies are adopted from SCRM risk  
554 mitigation strategies for the same factors and recommended for the top three and most  
555 important risk factors in RL clusters. We argue that due to the nature of this study being  
556 exploratory and the first of its kind in the RL literature, consulting a group of experts to identify  
557 and define the relevant risk factors is appropriate. Future research can validate the factors  
558 through administering surveys to a larger sample population and employing a more  
559 parsimonious statistical technique to investigate the underlying causal relationships with a  
560 certain dependent performance of interest.

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